

TOP 10

QUESTIONS TO ASK ENTERPRISE IMAGING VENDORS

1

What key features and functionality differentiate your product/services from your competitors?

2

How do you see your product/services exceeding industry benchmarks in next 2-3 years?

3

Where are your headquarters based and who is your biggest customer?

4

How do your products/services support clients needing to access data and advance their analytics initiatives?

5

Are your products/services available in a cloud-hosted environment with a managed services option?

6

Do you offer AI features/functionality? If so, how do they integrate to create a seamless clinical workflow?

7

How does your product/services protect against security threats?

8

Given the recent pandemic, how do your products/services accommodate the paradigm shift towards touchless (paperless) workflow and remote/virtual care?

9

How do your products/services align with recent EHR interoperability, mHealth, and patient access requirements?

10

How do you work with your clients to consider all workflow and cost optimization measures?



VISION



INNOVATION



OPTIMIZATION



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